

# RALNATCON

THE RESIDENTIAL ASSISTED LIVING

# NATIONAL CONVENTION

*2022 Event Schedule*

**SEPTEMBER 28 - OCTOBER 2, 2022**

**PHOENIX, AZ**

8000 Arizona Grand Pkwy, Phoenix, AZ 85044

# RAL NATCON 2022

## INNER CIRCLE EVENT SCHEDULE & DETAILS

### **WEDNESDAY, SEPTEMBER 28**

5:00PM - INNER CIRCLE WELCOME DINNER AT AUNT CHILADAS

\*CONVENIENTLY LOCATED ON THE ARIZONA GRAND CAMPUS

### **THURSDAY, SEPTEMBER 29**

8:00AM COFFEE & REGISTRATION

8:30AM OPENING SESSION

9:00AM PAULA MULLER: SOCIAMI

9:30AM DR. DALE HENRY: WORLD CINEMA

10:00AM INNER CIRCLE ACTIVITY

11:30AM FRANK ARANT: DIVIDAT.

12:30PM LUNCH

2:00PM DAMIEN RUFUS: ACCELERATED MARKETING GROUP

2:30PM INNER CIRCLE ACTIVITY

3:30PM THE PRIVATE MONEY CLUB

4:30PM CLOSING SESSION

5:00PM WELCOME COCKTAIL HOUR FOR ALL ATTENDEES

\*INNER CIRCLE DAY IS EXCLUSIVELY OFFERED TO RAL ACADEMY INNER CIRCLE STUDENTS.  
THANK YOU FOR UNDERSTANDING.

# RALNATCON

# RAL NATCON 2022

## RAL NATCON DAY ONE

---

### THURSDAY, SEPTEMBER 29

5:00PM REGISTRATION & WELCOME COCKTAIL HOUR FOR ALL ATTENDEES

### FRIDAY, SEPTEMBER 30

7:00AM REGISTRATION

8:00AM OPENING SESSION

8:30AM PANEL TO INTRO SPEAKERS

9:30AM BREAK

10:00AM BREAKOUT SESSION #1

- EQR Co.
- SANDRA SCOTT
- CARING.COM
- CRESCENT PAYROLL

11:00AM BREAK

11:30AM BREAKOUT SESSION #2

- EIAG
- A BETTER WAY FUNDING
- LISA CINI
- WORLD CINEMA

12:30PM VIP LUNCH

1:30PM MAIN STAGE SPEAKERS

- MIKE HAMBRIGHT
- SHAWN MEDLIN
- BRIAN PINKOWSKI: STATE OF THE INDUSTRY

3:00PM BREAK

3:30PM BREAKOUT SESSION #3

- HAMILTON CAPTEL
- IN2L
- PINKOWSKI LAW
- LIVE OAK BANK

4:30PM COCKTAIL HOUR

5:30PM AWARDS BANQUET DINNER & ENTERTAINMENT

8:00PM CIGARS UNDER THE STARS

# RALNATCON

# RAL NATCON 2022

## RAL NATCON DAY TWO

---

### **SATURDAY, OCTOBER 1**

8:00AM OPENING SESSION

8:30AM PANEL TO INTRO SPEAKERS

9:00AM BREAK

9:30AM BREAKOUT SESSION #4

- TAX HIVE

- MEMORY CARE

- MOM'S HOUSE

- OWNER BUILDER ADVISORS

10:30AM BREAK

11:00AM KEYNOTE SPEAKER: TRACY TUTOR - *NEW BIZ, NO FEAR* + Q&A

12:00PM TRACY TUTOR VIP MEET & GREET

12:45PM BREAK

1:00PM VIP LUNCH

2:00PM BREAKOUT SESSION #5

- DG INCORPORATED

- SELF-DIRECTED IRA

- ASSOCIATION OF OPTIMUM ACHIEVEMENT

- THE CONVERSION FORMULA

3:00PM KEYNOTE SPEAKER: BRENT KESLER

4:30PM CLOSING SESSION

# RAL NATCON 2022

*RAL ACADEMY BONUS SESSION: 1 DAY INTENSIVE TRAINING*

---

**SUNDAY, OCTOBER 2**

8:00AM REGISTRATION & CONTINENTAL BREAKFAST

9:00AM - 12:00PM RAL ACADEMY 1 DAY INTENSIVE TRAINING

\*THIS SESSION IS EXCLUSIVELY OFFERED TO THOSE WHO ARE **NOT** ALREADY PART OF THE RALA INNER CIRCLE AND HAVE NOT ATTENDED A COURSE PREVIOUSLY. THANK YOU FOR UNDERSTANDING.

**RALNATCON**